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Date: 4/6/2017 12:32:25 PM  
Subject: RE: PayforSuccess-Recidivism Reduction - Memphis WIB

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Great, thanks Scott.

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From: Scott Crosby [<mailto:scrosby@BPJLAW.com>]  
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Subject: RE: PayforSuccess-Recidivism Reduction - Memphis WIB

Blair, thanks for coming on Tuesday. I will send you John's contact info in another email.  
He has already sent me an email asking for you contact info.

Good meeting yesterday morning with key staff and the folks from Third Sector at the Mayor's office discussing where PFS might have early successes. Mr. Gupton had good insight and good ideas in the correction area.

Thanks again for coming.

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From: Blair Taylor [<mailto:btaylor@memphistomorrow.org>]

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Sent: Wednesday, April 05, 2017 9:49 AM

To: Scott Crosby

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Subject: PayforSuccess-Recidivism Reduction - Memphis WIB

Scott good session yesterday! (And Mayor, again, thank you so much for convening).

As you know, I m part of a team that will be conducting a pay-for-success demonstration project to reduce recidivism using WIOA funds. Kevin Woods leads the WIN organization which will be issuing the RFP and contracting with a service provider, and U of M s Public Safety Institute will be the evaluator (although our team which includes U of M s Public Safety Institute Bill Gibbons and Angela Madden) is hoping to also win a planning grant with JPAL to establish an RCT eval).

The initial amount we re talking about is \$1mill - \$1.5mill over two years, but we re hoping Kevin (or others) will be able to add more to that in the coming fiscal year after July 1.

The goal is to establish some early wins, and make the clear case to the new governor in 2018 for scaling statewide and possibly building in some other investors/financing into our capital stack .

Long story short, I spoke to John after the session yesterday in hopes that we can get some inexpensive pointers in crafting the RFP, which is on target to be issued by end of April. He said that there s a woman in the Washington DC office working with a number of WIBs in the country and that she d be the person for us to talk to.

Can you please connect me/us via email to John (I didn t get his card) and perhaps just copy him on your reply so that he can direct us to his colleague?

Thanks again!

Blair

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